

# BRYAN CHAVIS

TAMPA

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## **COMPANY/TITLE:**

The Landlord Academy/founder and president

## **EDUCATION:**

High school graduate.

## **PROFESSIONAL ACHIEVEMENTS/HONORS:**

Developing the Landlord Academy and signing a three-book deal!

## **MENTOR OR BUSINESS HERO:**

King Solomon

## **FORMULA FOR SUCCESS:**

Understand that hard work is your best friend; Become disciplined enough to finish what you start; Seek to improve your skills each day; Become wiser than you were yesterday; Learn to love and respect yourself, only then can you learn to do the same for others!

## **HOMETOWN:**

Lakeland.

## **PLACE/DATE OF BIRTH:**

Springfield, Mass./ Nov. 30, 1972

## **FIRST JOB:**

McDonald's.

## **YEARS ON GULF COAST:**

13

## **MOTIVATION TO COME TO GULF COAST:**

Opportunity.

## **NAME ONE PRESSING ISSUE AFFECTING OUR REGION TODAY:**

Lack of affordable housing

## **HOW WOULD YOU SOLVE IT?**

I am currently working on a project to purchase several apartment buildings. The strategy is as interest rates in mortgages begin to rise, and what existing stock our region has had in the way of affordable rental housing begins to be wiped out by condo conversions, a huge imbalance is created in supply and demand or affordable residential rentals. Our region has such rapid job growth and 3,500 middle class people are moving to our area monthly, this only strengthens the idea of providing affordable housing in the form of quality rental units.

## **MARITAL STATUS/FAMILY:**

Married to my lovely wife, Laney, for four years.

## **COMMUNITY INVOLVEMENT:**

Started the Winky Wright celebrity charity golf tournament; co-founder of the St. Petersburg neighborhood landlord alliance.

## **HOURS WORKED PER WEEK:**

Enough

## **HOBBIES:**

Golf, shopping with Laney, video games.

**WHAT'S ON YOUR IPOD?**

Books on CD, Bob Marley, Miles Davis.

**NAME THREE THINGS IN YOUR REFRIGERATOR:**

Bottled water, salad in a bag, orange juice.

**BOOK YOU CAN READ MORE THAN ONCE:**

The Art of War.

**BOOKS OR MAGAZINES ON YOUR NIGHTSTAND:**

Golf Digest, Units Magazine, Apartment Finance.

**FAVORITE WEB SITES:**

tbo.com; my own.

**BEST PLACE OUTSIDE FLORIDA YOU'VE EVER BEEN TO:**

Vatican City, Rome.

**WHAT WOULD YOU LIKE TO BE DOING MORE OF?**

Golfing.

**WHAT WOULD YOU LIKE TO BE DOING LESS OF?**

Playing bad rounds of golf.

**IF I HAD IT TO DO ALL OVER AGAIN I WOULD...**

not change a thing!